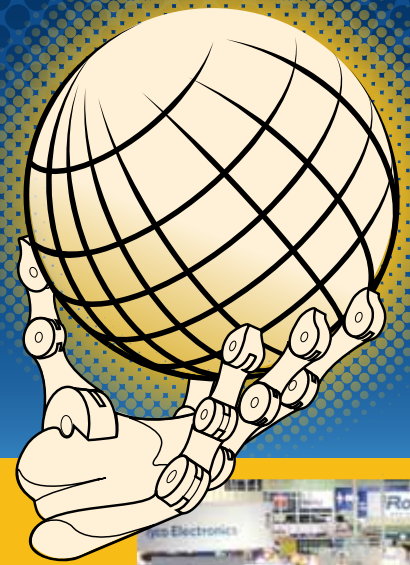


Promoting and Supporting Unmanned Systems and Robotics Across the Globe



AUVSI's
Unmanned Systems
North America
16-19 AUGUST 2011
WASHINGTON DC USA



EXHIBITOR PROSPECTUS

symposium.auvsi.org

450+ Exhibits

30+ Countries Represented

6,500+ Attendees

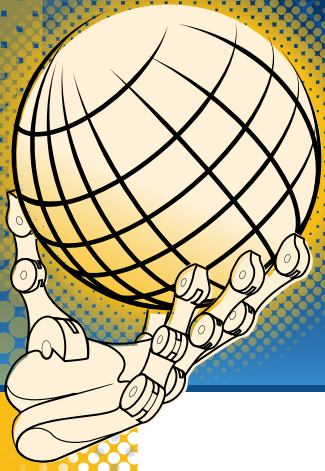
Indoor Demos

Static Space



A selected participant in the International Buyer Program

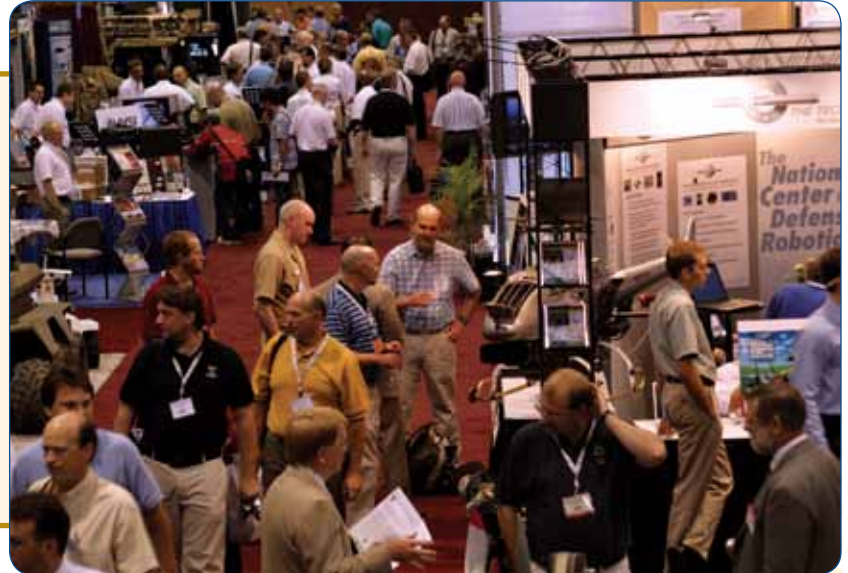




If it's happening in the world of
robotics or unmanned systems
it's happening at
AUVSI's Unmanned Systems North America 2011

See and Be Seen

*It's about more than just
customers; see what's
happening in the industry*



Exhibitor Benefits

- Meal functions in the exhibit hall
- Exhibit Hall VIP Guest Passes
- Company Listing in the Official Onsite Program
- Company Listing and Description on the Show Website with link to your website
- Recognition in all conference marketing materials distributed to more than 25,000 people
- An online exhibitor management system that will **save you time** and help you get more from your show experience
 - » You're in control — Update your exhibitor information whenever, wherever
 - » Schedule meetings prior to the show



Book your booth online at
symposium.auvsi.org

EXHIBIT SPACE OPTIONS

Exhibit Space Only vs. Shell Scheme Package

AUVSI offers exhibit space only or a hard-wall shell scheme package with additional furnishings.

Exhibit Space Only

Includes:

- 8' draped back wall (inline booths only)
- 3' draped side rails (inline booths only)
- Two-line ID sign (44" x 7") with company's name and booth number
- Company listing in the official onsite program (deadline applies)
- Company listing in online directory
- 2 Complimentary exhibitor registrations per 100 square feet purchased (program add-on is available for a fee)

Note: Colors may vary from what is pictured; carpet not included.



Shell Scheme Package (must be reserved no later than 28 July)

Available in 10'x10', 10'x20' and 10'x30' booth sizes only

Includes:

- Hard wall system (with Velcro-friendly blue/grey fabric panels)
- Header sign
- Standard carpet (Grey)
- Track light with 1 head per panel
- 40" h side returns/panels
- Counter with sliding doors (40" h x 39" w x 18" d)
- Set-up and removal
- Opening day cleaning
- (1) Prestige conference table
- (4) Prestige side chairs (grey)
- (1) Power – 10amp/1000watt (outlet placed in the center of the back wall)
- Company listing in the official onsite program (deadline applies)
- Company listing in online directory
- 2 Complimentary exhibitor registrations per 100 square feet purchased (program add-on is available for a fee)

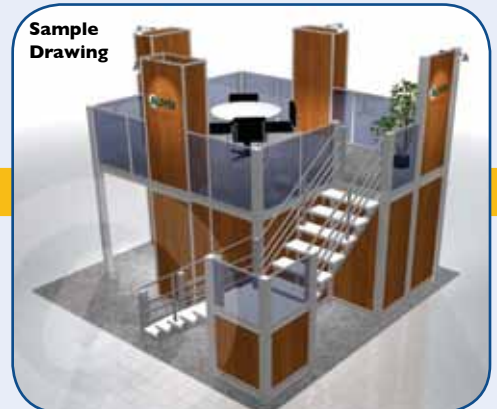
Note: Colors may vary from what is pictured.



Multi-Story Exhibits

Multi-story booths may be built at the Walter E. Washington Convention Center with written approval from AUVSI. Multi-story exhibits will be considered on a case-by-case basis and if approved are subject to specific regulations (see attached rules and regulations). To qualify for use of a multi-story exhibit, exhibitors must utilize a minimum of 400 square feet of space in an island configuration with a minimum booth width of 20 feet.

Sample Drawing

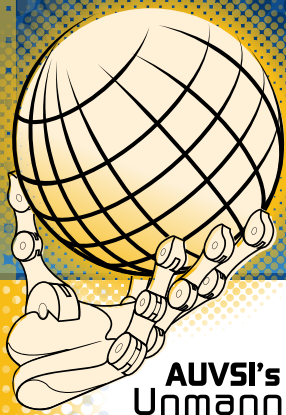


Static Display Space

To qualify for static space, exhibitors must utilize a minimum of 400 square feet of booth space. Exhibitors must also be a Bronze level corporate member or higher in current standing from the time of booking through the dates of the conference. Exhibitors must reserve a minimum of 400 square feet in the static display area.

Static Display Space includes three (3) complimentary exhibitor registrations (program add-on is available for a fee).

Static Display Space is intended for equipment and not a booth structure.



**AUVSI's
Unmanned Systems
North America
16-19 AUGUST 2011
WASHINGTON DC USA**

EXHIBIT PRICING



	MEMBER*	NONMEMBER	GOVERNMENT**
Exhibit Space Only	\$27 per square foot	\$33 per square foot	\$27 per square foot
10'x10' Shell Scheme Package (100 square feet)	\$4,950	\$6,050	\$4,950
10'x20' Shell Scheme Package (200 square feet)	\$8,550	\$10,450	\$8,550
10'x30' Shell Scheme Package (300 square feet)	\$11,250	\$12,750	\$11,250

* Member prices apply to AUVSI Corporate Members at the Academic and Bronze level or higher only. Entrepreneur corporate members must pay the nonmember rate. Membership must be current and in good standing from the time of booking your space through the dates of the conference.

** Government prices apply to government agencies only.

Additional Fees:

- Corner Space Premium: \$500 per 10'x10' corner space
 - Sharers Fee: \$1000 per sharing company
The deadline for adding a sharer is 24 June 2011.
 - Static Space: \$10 per square foot. Must have a minimum of 400 square feet of booth space on show floor and must reserve min. of 400 square feet of static space.
- All fees are in U.S. Dollars.*
- Booth space must be contiguous or it is considered a separate purchase.*
- Complimentary registrations are determined by total amount of square footage purchased.*



**Book your booth online at
symposium.auvsi.org**



Sponsor An Event

AUVSI offers a number of opportunities for your company to enhance its visibility among conference attendees before, during and after the show. Sign up today by contacting Gretchen West at +1 571 255 7771 or west@auvsi.org.

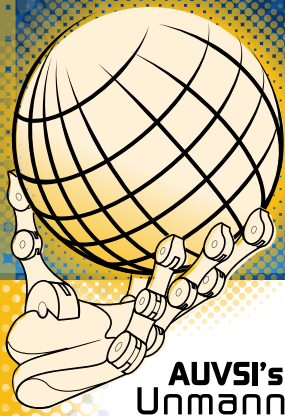
Advertise

Make your presence known at AUVSI's Unmanned Systems North America 2011 by advertising in the Onsite Program, Hanging Banners, Meter Boards and more. For more information, contact Lisa Fick at +1 571 255 7779 or fick@auvsi.org.

Priority Points

The priority point system allows companies with the highest accumulation of points to have priority in selecting a booth for next year's show. For more information on how to earn priority points, contact exhibits@auvsi.org.

U.S. exhibitors at AUVSI's Unmanned Systems North America 2011 have the option of participating in the International Buyer Program (IBP) Export Interest Directory. The IBP is a joint government-industry effort designed to increase U.S. export sales by promoting international attendance at major U.S. industry exhibitions. For more information about participating in the directory, please contact the Meetings Department at meetings@auvsi.org.



AUVSI's
Unmanned Systems
North America
16-19 AUGUST 2011
WASHINGTON DC USA

EXHIBIT SCHEDULE*

Exhibit Space Sales and Sponsorship

Gretchen West - +1 571 255 7771
exhibits@auvsi.org

Exhibit Operations and Logistics

Staci Butler - +1 571 255 7773
butler@auvsi.org

Conference Program - General Sessions, Technical Sessions, Panels, Workshops

Leslie Hinton - +1 571 255 7780
hinton@auvsi.org

Conference Program - Poster Sessions, Beyond the Booth Showcase

Karissa Bingham - +1 571 255 7791
bingham@auvsi.org

Indoor Demonstration Area Registration

David Klein - +1 571 255 7796
klein@auvsi.org

Exhibitor Personnel Registration

Elton Sinoimeri - +1 571 255 7789
sinoimeri@auvsi.org

PR and Media Relations

Melanie Hinton - +1 571 255 7786
mhinton@auvsi.org

Advertising

Lisa Fick - +1 571 255 7779
fick@auvsi.org

Accounts Payable and Finance

Jasmine Casteel - +1 571 255 7798
jcasteel@auvsi.org

AUVSI Membership

Melissa Bowhay - +1 571 255 7790
bowhay@auvsi.org

Saturday, 13 August 2011

0800 – 2000 Exhibitor Move-in

Sunday, 14 August 2011

0800 – 2000 Exhibitor Move-in

Monday, 15 August 2011

0800 – 2000 Exhibitor Move-in

Tuesday, 16 August 2011

0930 – 1830 Exhibit Hall Open

Evening Open for Exhibitor Hospitality

Wednesday, 17 August 2011

1000 – 1700 Exhibit Hall Open

1830 – 2130 AUVSI Foundation
Party With a Purpose

Thursday, 18 August 2011

1000 – 1700 Exhibit Hall Open

1900 – 2200 Social Event

Friday, 19 August 2011

1000 – 1400 Exhibit Hall Open –
Uniform Day

Military and Uniformed Civil Servants (i.e., first responders, police, fire fighters, etc.) who attend AUVSI's Unmanned Systems North America 2011 in uniform will have complimentary access to the exhibit hall on Friday, 19 August.

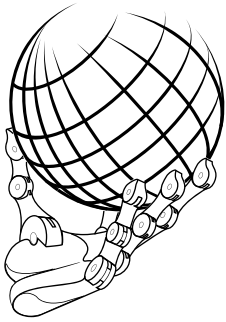
1400 – 2000 Exhibitor Move-Out

Saturday, 20 August 2011

0800 – 1200 Exhibitor Move-Out

** Schedule subject to change. It is intended that the exhibit hall will be open to the public on Tuesday, Wednesday, Thursday and Friday.*

EXHIBIT APPLICATION AND CONTRACT



AUVSI's Unmanned Systems North America 16-19 August 2011

Walter E. Washington Convention Center, Washington, DC, USA

Submit completed applications with payment to:

AUVSI • Attn: Exhibit Sales • 2700 S. Quincy Street • Suite 400 • Arlington, VA 22206 • USA
+1 703 845 9679 fax

COMPLIANCE CONFIRMATION BY EACH EXHIBITOR:

This document, when signed by the Exhibitor, and accepted by AUVSI, constitutes a binding legal agreement. AUVSI agrees to review your Application and Contract and assign to your company exhibit space, if available, consistent with show eligibility requirements and policies. The Exhibitor agrees that upon acceptance of the Application and Contract by AUVSI, with or without appropriate payment of the exhibition fee, the Application and Contract shall become a legally binding contract; enforceable against the Exhibitor in accordance with its terms. By the signature below, the individual signing this document represents and warrants that he/she is duly authorized to execute this binding contract on behalf of the Exhibitor. The Exhibitor agrees to comply with the information on all pages herein (the Contract Conditions and the Rules and Regulations), information in the Exhibitor Services Manual and any other regulations issued prior to the exhibition. Failure to abide by such rules and regulations results in forfeiture of all monies paid or due to AUVSI under terms of this agreement.

Signature: _____

Print: _____

Title/Position: _____

Date: _____



EXHIBITOR

All correspondence will be sent to the point of contact below; including the Exhibitor Services Manual.

Company/Organization Name: _____

First Name: _____

Last Name: _____

Title/Position: _____

Street Address: _____

City: _____

State/Province: _____

Zip/Postal Code: _____

Country: _____

Phone: _____

Fax: _____

Email: _____

Website: _____

Company Name to be printed on Header or Fascia: _____

**EXHIBIT SPACE
OPTIONS AND
PRICES**
(in US Dollars)

I would like to reserve _____ square feet of Exhibit Space. (Please select your requested booth type and size below.)
10'x10' increments only

	MEMBER	NONMEMBER	GOVERNMENT	
Exhibit Space Only	\$27 per square foot	\$33 per square foot	\$27 per square foot	\$ _____
10'x10' Shell Scheme Package (100 square feet)	\$4,950	\$6,050	\$4,950	\$ _____
10'x20' Shell Scheme Package (200 square feet)	\$8,550	\$10,450	\$8,550	\$ _____
10'x30' Shell Scheme Package (300 square feet)	\$11,250	\$12,750	\$11,250	\$ _____

Add as applicable (Please check all that apply):

- Add Corner Space Premium (\$500 per 10'x10' corner) \$ _____
Does not apply to island booths
 - Add Sharers Fee (\$1,000 per sharing company) Number of companies _____ \$ _____
List sharer company name(s): _____
Email complete details for each sharer company point of contact to Cassy Pristas at pristas@auvsi.org.
 - Static Space: \$10 per square foot \$ _____
- TOTAL AMOUNT DUE** \$ _____

**REQUESTED
BOOTH SPACE**

Booth space(s) in order of preference:
1st choice: _____ 2nd choice: _____ 3rd choice: _____

List any company(s) you do not wish to be near: _____

AUVSI will make every effort to place you in your requested location but cannot guarantee positioning away from competitors.

**PAYMENT TERMS
AND METHODS**

A deposit of 50% of the cost of the requested exhibit space is due with this contract. The application will not be processed and space will not be confirmed until the deposit has been received. The remaining balance will be due **Friday, 25 February 2011**. All applications submitted after Friday, 25 February 2011 must be submitted with payment in full.

- Check, payable to AUVSI (in US dollars) Wire Transfer (call for info) Visa MasterCard American Express

Please charge the credit card for: 50% of total booth fee @ \$ _____ 100% of total booth fee @ \$ _____
(due with contract before 25 February 2011) (due after 25 February 2011)

Credit Card Number: _____ Expiration Date: _____

Cardholder's Name (as it appears on card): _____

I authorize AUVSI to use the above credit card to charge applicable exhibit fees.

Signature: _____

- Check here if you require an invoice for payment. Invoices will NOT automatically be sent.



**AUVSI's
Unmanned Systems
North America 2011
16-19 AUGUST
WASHINGTON DC USA**

CONTRACT CONDITIONS, RULES AND REGULATIONS

These Contract Conditions, Rules and Regulations are a part of AUVSI's Unmanned Systems North America 2011 Application and Contract for Exhibit Space and should be carefully read before signing the application.

Note: If the applicant/exhibitor, from the date this application is submitted, or the date on which a contract is entered into, to the last date of the show, should engage in any conduct which disparages AUVSI, brings it into disrepute, impairs the goodwill and/or economic value of the show, infringes on any of AUVSI's copyrights or trademarks, or otherwise legally harms AUVSI, then AUVSI reserves the right to refund the applicant/exhibitor's payment and prohibit it from exhibiting at the show. AUVSI reserves the right to restrict booth sales to those companies and organizations that AUVSI deems detrimental to the success of the association.

ALLOCATION OF SPACE

Carefully review the exhibit hall floor plan and note the location of entrances, exits, etc., before indicating your preferred booth location. AUVSI will make every effort to assign preferred booth locations. In cases of conflicting requests, priority will be determined based on the following: (1) first-come, first-served basis with payment; and (2) special needs of the exhibitor. Exhibitors wishing to avoid assignment of space adjacent to that of a particular exhibitor should indicate the organization's name on their application. Careful consideration will be given to all such requests.

Although AUVSI will attempt to accommodate Exhibitor requests for specific booths, no guarantees can be made that the Exhibitor will be assigned the specific booth(s) requested. Exhibitor acknowledges that he/she is not contracting for a specific booth(s), but rather for the right to participate as an exhibitor at AUVSI's Unmanned Systems North America 2011. AUVSI makes no representations or warranties with respect to the demographic nature and/or number of exhibitors and/or attendees.

AUVSI reserves the right to vary or alter exhibition space allocations and positions at any time. Exhibitors will be informed in writing of any changes.

PRIORITY POINTS

AUVSI utilizes a Priority Points system for booth selection at AUVSI's Unmanned Systems North America shows. Exhibiting companies will accrue points throughout the year and companies with the highest accumulation of points will have priority in selecting a booth for the following year's show. Following the show, booth selection will be available on a first-come, first-served basis as outlined above.

PAYMENT TERMS

A deposit of 50% of the cost of the requested exhibit space is due with this contract. The application will not be processed and space will not be confirmed until the deposit has been received. The remaining balance will be due Friday, 25 February 2011. All applications submitted after Friday, 25 February 2011 must be submitted with payment in full. Failure to remit balance of space rental by the date specified constitutes cancellation of contract and the reserved space will be subject to resale without refund of deposit.

All prices are United States dollars (US \$).

CANCELLATION

All cancellations must be made in writing to AUVSI. There will be a cancellation fee of 50% of the total booth space cost if written cancellation is received by Friday, 25 February 2011. There will be a cancellation fee of 100% of total booth space cost if written cancellation is received after Friday, 25 February 2011.

Credit to Exhibitor for Replacement Business. AUVSI shall mitigate its losses. If AUVSI is able to resell the cancelled booth, the exhibitor will receive a full refund minus a \$500 cancellation fee if the space is resold by Friday, 25 February 2011. If the space is resold after 25 February 2011, the exhibitor will receive a full refund minus a \$1000 cancellation fee.

Note: Cancelled booths may not be rebooked at a later date; if a current exhibitor moves to the canceled booth, this does not constitute a resold booth. Refunds will only be given if a booth is resold to a new exhibitor.

DOWNSIZING

All downsizing requests shall become effective when approved by Show Management. All downsizing requests must be made

in writing to AUVSI. A fee of 50% of the difference between the cost of the original total exhibition fee and the downsized exhibition fee will be charged on any Show Management approved downsizing on or before Friday, 25 February 2011. The fee increases to 100% of the difference between the original total exhibition fee and the cost of the downsized exhibition fee after Friday, 25 February 2011. The above downsizing fees shall be in addition to the actual cost of the downsized exhibition fee.

Should an Exhibitor downsize, AUVSI reserves the right to move the exhibitor and place them in an appropriate size booth. No refunds will be given even if the booth is resold.

SHARERS FEE

Two or more companies may share one booth, but the single booth integrity must be maintained and space may not be separated. AUVSI may require booth drawings to ensure the booth follows these guidelines. There must be one point of contact (POC) for the overall booth who will be responsible for all booth fees and any other related fees. One booth number will be assigned for the entire booth, but each sharing company will receive a separate onsite program entry. There will be an additional fee, per sharer, in addition to the cost of the booth space. Complimentary personnel registration is not included with this fee. The deadline to sign up as a sharer is Friday, 24 June 2011.

POLICY ON SPLIT SPACE

Two or more companies may split an island space under the following conditions:

- The space will be separate and treated as two (or more) single booths, therefore each company will be billed separately at the prevailing rate for the square footage occupied.
- If one of the companies cancels, AUVSI reserves the right to move the remaining company to a comparable size space (equal to the portion they're occupying) in order to maintain the island.

SPACE RESTRICTIONS

Exhibitors or their agents may not allow any articles to be brought into the exhibition or any act or omission done on the premises that will invalidate the insurance or increase the premium on the policies held by the management of the convention center nor permit anything to be done by their employees or anyone acting on behalf of the Exhibitor through which act or omission the premises, property or equipment of other exhibitors will be damaged. All space is leased subject to these restrictions. Violation of these rules will void the Exhibitor's contract, and he/she will be held liable for any damage resulting from such violations.

AISLES & EXITS

Aisles and exits as designated on approved show plans shall be kept clean, clear and free of obstructions. Booth constructions shall be substantial and fixed in a position in a specified area for the duration of the show. Easels, signs, etc. shall not be placed beyond booth area into aisles. Under no circumstances should there be any obstacles placed in front of the emergency exit doors.

FURNISHINGS

Exhibit Space Only. Booth fee includes 8' draped back wall (inline booths only); 3' side rail (inline booths only); two-line ID sign (44"x7") with company's name and booth number. Furniture, carpet, and/or additional draping, accessories, signs, electrical outlets, etc. are the sole responsibility of the exhibi-

tor and should be ordered in advance from the official general service contractor.

Shell Scheme Package. Package fee includes one hard wall system (with Velcro-friendly blue/grey fabric panels), header sign, standard carpet (grey), track light with 1 head per panel, 40" h side returns/panels, counter with sliding doors (40" h x 39" w x 18" d), (1) Prestige Conference Table, (4) Prestige Side Chairs (grey), and (1) Power - 10amp/1000watt (outlet placed in the center of the back wall). Any additional furniture, upgraded carpet, accessories, signs, electrical outlets, etc. are the sole responsibility of the exhibitor and should be ordered in advance from the official general service contractor.

Carpet. All exhibitors are responsible for providing or arranging for their own carpeting in the booth area. Carpet is included with the Shell Scheme Package.

INSTALLATION & DISMANTLING

AUVSI reserves the right to assign labor and set up any display that is not erected by 2000 hours on Monday, 15 August 2011. The charge for this labor will be expensed to the exhibitor. All exhibits must be removed by 1200 hours on Saturday, 20 August 2011. If exhibits are not removed by that time, management reserves the right to remove exhibits and charge the expense to the exhibitor.

BOOTH CONSTRUCTION AND DIMENSIONS

AUVSI's Unmanned Systems North America 2011 follows the International Association of Exhibitions and Events (IAEE) Guidelines for Display Rules and Regulations. If you have any questions or concerns regarding your booth space or structure, contact show management. A rendering of your structure may be required.

Linear (Inline) Booth: Regardless of the number of linear booths utilized (e.g. 10' x 20', 10' x 30', 10' x 40', etc.) display materials should be arranged in such a manner so as not to obstruct sight lines of neighboring exhibitors. The maximum height of eight feet (8') is allowed only in the rear half of the booth space, with a four-foot (4') height restriction imposed on all materials in the remaining space forward to the aisle. When three or more linear booths are used in combination as a single exhibit space, the four-foot (4') height limitation is applied only to that portion of the exhibit space that is within ten feet (10') of an adjoining booth.

Corner Booth: A corner booth is a linear booth at the end of a series of inline booths with exposure to intersecting aisles on two sides. All other guidelines for linear booth apply.

Perimeter Booths: A perimeter booth is a linear booth that backs to an outside wall of the exhibit facility rather than to another exhibit. All guidelines for linear booths apply to perimeter booths except that the maximum back wall height is twelve feet (12').

End-Cap Booth: An end-cap booth is exposed to aisles on three sides and comprised of two booths. End-cap booths are generally ten feet (10') deep by twenty feet (20') wide. The maximum backwall height of eight feet (8') is allowed only in the rear half of the booth space and within five feet (5') of the two side aisles with a four foot (4') height restriction imposed on all materials in the remaining space forward to the aisle.

Peninsula Booth: A peninsula booth is exposed to aisles on three sides and comprised of a minimum of four booths. There are two types of peninsula booths: (a) one that backs up to linear booths, and (b) one that backs to another peninsula booth and is referred to as a "split island booth".

A peninsula booth is usually 20' by 20' or larger. When a peninsula booth backs up to two linear booths, the backwall is restricted to four feet (4') high within five feet (5') of each aisle, permitting adequate line of sight for the adjoining linear booths.

Maximum height allowance is sixteen feet (16'), including signage for the center portion of the backwall. Double-sided logos and graphics shall be set back ten feet (10') from adjacent booths.

Split Island Booth: A split island booth is a peninsula booth which shares a common back wall with another peninsula booth. The entire cubic content of this booth may be used, up to the maximum allowable height, without any backwall line of sight restrictions. Twenty feet (20') is the maximum height allowance, including signage.

Island Booth: An island booth is any size booth exposed to aisles on all four sides. An island booth is typically 20' x 20' or larger; although it may be configured differently. The entire cubic content of the space may be used up to the maximum allowable height, which is twenty feet (20'), including signage.

Extended Header Booth: An extended header booth is a linear booth twenty feet (20') or longer with a center extended header.

All guidelines for linear booths apply to extended header booths, except that the center extended header has a maximum height of eight feet (8'), a maximum width of 20 percent of the length of the booth, and a maximum depth of nine feet (9') from the backwall.

Multi-Story Booth: A multi-story, or double decker, booth may be built only with written approval from Show Management. Multi-story booths are island booths with a minimum of 400 square feet of ground level space and a minimum booth width of 20 feet. A multi-story booth is one where the display fixtures exceed twelve feet (12'), and contain at least one means of egress. Twenty feet (20') is the maximum height allowance, including signage. Additional restrictions and fees apply.

General Note: The reverse side of any wing panel extending from the backwall of the display must be draped in order to avoid raw exposure to a neighboring booth. If the exhibitor does not comply, AUVSI will have the decorator drape the area at the exhibitor's expense. In addition, no part of any exhibit, or signs relating thereto, shall be posted, nailed or otherwise attached to columns, walls, floors or other parts of the building or its furniture, in any way to deface same. Damage arising by failure to observe these rules shall be payable by the exhibitor. No booth display shall extend outside the paid exhibit space.

SUBMISSION OF PLANS FOR MULTI-LEVEL BOOTHS AND REGULATIONS

Submission of Plans. All multi-story, or double decker, booths, regardless of whether people will occupy the upper area or not, and all exhibit fixtures and components exceeding sixteen feet (16') in height, must have drawings and plans available for inspection by Show Management, Champion Exposition Services, Walter E. Washington Convention Center and the DC Fire Prevention Division. Drawings and plans must be certified and sealed by a licensed structural engineer indicating that the structure design is properly engineered for its proposed use and a signature of an authorized official of the exhibit building company indicating that the structure is built in compliance with the details and specifications set forth on the drawings. Exhibitors must submit drawings and plans for multi-level booths no later than Friday, 8 July 2011. Designs/plans must be submitted to AUVSI, 2700 S. Quincy Street, Suite 400, Arlington, VA 22206.

Regulations. Exhibit booths that are multi-story or contain covered assembly areas, such as conference areas or theaters must meet the following minimum life safety requirements.

- Each enclosed or covered area must be protected by an audible smoke detector. This includes storage closets built into the exhibit.
- Each enclosed or covered area must display a charged fire extinguisher with a minimum rating of 2A20BC.
- The maximum occupancy of the load-bearing area(s) in a multi-story exhibit is limited to one person per fifteen square feet of floor space, not to exceed a total of twenty five persons. This maximum occupancy must be posted.
- There must be at least two means of egress from each load bearing area(s) in excess of 200 square feet in a multi-story exhibit, or from each covered assembly area in excess of 200 square feet.
- A fire prevention attendant shall be provided by the ex-

hibitor and shall be on duty at all times that the exhibit hall is closed, from the time the enclosure is competed until the time that the enclosure is dismantled.

- Exhibits may not be installed without prior approval and permit processing. The DC Fire Prevention Division has the authority to stop work and prohibit occupancy of booths that are not in compliance.

INSURANCE

All exhibitors are required to place "extraterritorial" and other coverage on their own equipment and exhibits and to arrange for extended public liability insurance with their regular insurance carriers with at least the following limits: Commercial Liability not less than \$1,000,000 each occurrence/\$2,000,000 general aggregate, Workers Compensation Insurance, including Employer's Liability coverage, in a minimum amount not less than \$1,000,000; Auto Liability not less than \$1,000,000 each accident and Umbrella Liability not less than \$1,000,000 each occurrence naming Champion Exposition Services, LLC (the General Contractor), the Association for Unmanned Vehicle Systems International (Show Management), the Walter E. Washington Convention Center and AUVSI's Unmanned Systems North America 2010 as additional insured, except for Workers Compensation. A Certificate of Insurance must be provided no later than 30 days prior to the show.

FIRE PROTECTION

All materials used in the exhibit area must be flameproof and fire resistant in order to comply with local fire ordinances and in accordance with regulations established by the National Association of Fire Underwriters. Crepe paper, corrugated paper, flameproof or otherwise will not be permitted. Display racks, signs, spotlights and special equipment must be approved before use and all displays are subject to inspection by the Fire Prevention Bureau. Any exhibits or parts thereof found not to be fireproof may be ordered dismantled. All aisles and exhibits must be kept clear at all times and fire stations and fire extinguisher equipment are not to be covered or obstructed.

LIABILITY

AUVSI, the Walter E. Washington Convention Center, or Champion Exposition Services shall not be responsible for any loss, injury, or damage that may occur to the exhibitor's employees (public or other), any other person, and the exhibitors property from any cause whatsoever, prior, during, or subsequent to the period covered by the exhibit contract. The exhibitor, upon signing the contract, expressly releases AUVSI, its employees, its general service contractor and/or the convention center and agrees to indemnify and defend the same against any and all claims for such loss, damages, or injury.

FORCE MAJEURE

In case said premises shall be destroyed by fire or the elements or by any cause, or in case of government intervention or regulation, military activity, strikes, labor disputes, or any other circumstances make it impossible or inadvisable to hold the show at the time and place provided in the application for exhibit space, then and thereupon the contract shall terminate and the exhibitor shall waive any claim for damages or compensation, except the pro rata return of the amount paid for the space, after deduction of actual expenses incurred in connection with the exhibition and there shall be no further liability on the part of either party.

SERVICE CONTRACTOR INFORMATION

AUVSI has selected Champion Exposition Services as the official general service contractor. Approximately 60 days from the convention, an exhibitor services manual will be mailed to you with order forms, instructions, and rates for the services provided. Should you need to contact Champion Exposition Services with questions or concerns, please call their Customer Service department at 1-800-723-1123.

CONDUCT/CHARACTER OF EXHIBITS

- A) No exhibitor shall assign, sublet, transfer, sell or share any part of the space allocated to him to a third party without the written consent of Show Management. Fees apply to shared space.
- B) Exhibits must be staffed at all times during the convention. Those firms that do not keep their booths staffed and operating until the official closing time jeopardize their

participation at future AUVSI meetings.

C) Canvassing or distributing advertising matter outside the exhibitor's own booth is not permitted. Solicitations of business, or conferences in the interest of business, except by exhibiting firms, are prohibited.

D) All literature must be distributed from within the booth space assigned.

E) The use of loudspeakers, recording equipment, television sets, radios or the use of machinery or any device which is of sufficient volume to annoy neighboring exhibitors will not be permitted. Such equipment, if permitted at all, must be within the confines of the contracted exhibit space and must be approved by Show Management. If Exhibitor plays or performs any copyrighted works in its booth (e.g., music, videos, DVDs, etc.), then Exhibitor warrants either that it is the owner of the copyright thereto or that it has secured permission from the copyright owner to play, display or perform the work. Exhibitor hereby agrees to defend, indemnify and hold harmless AUVSI from any copyright infringement claims or suits that may be threatened or filed against it as a result of Exhibitor's breach of these warranties.

F) Aside from items such as candies, which must be small and wrapped, the serving of food and/or beverage from exhibit booths is prohibited.

G) Character of the exhibits is subject to the approval of Show Management. The right is reserved to refuse contracts not meeting the standards required or expected, as well as the right to curtail exhibits or parts thereof which reflect against the character of the meeting. This reservation applies to persons, conduct, articles of merchandise, printed matter, souvenirs, catalogs and any other items, without limitations, which affect the character of the exhibit. Exhibits are restricted to products and services related to the industry.

H) Distribution of customary descriptive product literature, note pads, pens, pencils and the like is permitted. Any exhibitor found distributing materials that have not been officially accepted would be required to cease distributions immediately.

I) Actual sales and the signing of business contracts are prohibited from the confines of the exhibitor booth space.

AMERICANS WITH DISABILITIES ACT

Exhibiting company shall be responsible for making its exhibit accessible to persons with disabilities as required by the Americans with Disabilities Act, and shall hold AUVSI harmless from any consequences of exhibiting company's failure in this regard.

VIOLATIONS

Each exhibitor, his/her agent, and employees agree to abide by the contract conditions, rules and regulations set forth herein, or any subsequent amendments or interpretations. Violation of any of these regulations on the part of the exhibitor, his/her employees or agents, shall void the right to occupy space and such exhibit will forfeit to AUVSI all monies that may have been paid. Upon evidence of violation, Show Management may reenter and take possession of the space occupied by the exhibitor, and may remove all persons and goods at the exhibitor's risk. The exhibitor shall pay all expenses and damages which management may incur thereby. In addition, AUVSI may refuse to permit the exhibitor to show in future years. Violations may incur fees and penalties.

AMENDMENTS

Show management reserves the right to interpret, amend, and enforce these Contract Conditions, Rules and Regulations. Written notice of any amendments or interpretations shall be given to exhibitors. Each exhibitor, for himself, his agent, and employees agrees to abide by the Contract Conditions, Rules and Regulations set forth herein, or by any subsequent amendments or interpretations. The exhibitor agrees that AUVSI shall have the floor plan to make such rules and regulations or changes in floor plan arrangement of booths for said exhibition, as it shall deem necessary and to amend it from time to time. AUVSI shall have the final determination and enforcement of all rules, regulations and conditions.

You're in Good Company When You Exhibit at AUVSI's Unmanned Systems North America 2011 . . .

- 2d3, Inc.*
3D Systems
3W - Modellmotoren GmbH
3W-International GmbH
402d Maintenance Wing
4DSP, LLC
A&P Technology
ACRA Controls, Inc.
Acuity Technologies
Acutronic Inc.
Adam Works, LLC.*
Adaptive Flight, Inc.*
Adsys Controls, Inc.*
Advance Energy, Inc.
Advanced Cooling Technologies
Advanced Microwave Products
ADVANCED Motion Controls*
AE Patsche Company*
Aegis Electronic Group, Inc.
Aerius Photonics, LLC
Aeroflex
Aeronix, Inc.*
Aerospace Composite Products
Aerovironment, Inc. (AV)
Air Force Research Laboratory
Air Force Research Laboratory - Tyndall AFB*
Air Force Research Laboratory CCX
Airborne Innovations LLC.
Airborne Law Enforcement Association
Airborne Systems Group
All Flex-Flexible Circuits
Alpha Data
American Dynamics Flight Systems*
American Reliance, Inc.
Amicell-Amit Industries
Ampex Data Systems*
Amphenol Corporation
Analytical Graphics, Inc.*
ANSYS, Inc.
Antcom Corporation*
API Technologies, Corp.*
Applied Composites Engineering
Applied Vision Products
ARCTURUS UAV*
Argon Corporation
Arnold Magnetic Technologies
ARTEMIS, Inc.
Association for Unmanned Vehicle Systems International
Atlantic Inertial Systems, a Goodrich Corporation Company
Atlas Elektronik UK, Ltd.
Atlas Maridan ApS
Aurora Flight Sciences Corporation*
Automated Dynamics
Autonomous Solutions*
Autonomoustuff*
Aviation Software Limited
AUVS-Australia
AUVSI Chapters
Av-DEC
Aveox, Inc.
AVID LLC*
Axial Vector Energy Corporation
Axon Cable Inc
BAE Systems*
Bal Seal Engineering, Inc.
Barco*
Battlespace Flight Services, LLC*
Beaver Aerospace and Defense
BENTAL Industries Ltd.*
BOCA BEARING
Bokam Engineering
- BOSH Global Services*
Boston Engineering Corporation*
Brandywine Communications
Breeze-Eastern
Britannica Knowledge Systems
Broadcast Microwave Services
Brook Technologies, Inc.*
C&C Technologies, Inc.*
CAE*
CalAmp
Calculus, Inc.
Canadian Centre for Unmanned Vehicle Systems*
Castle Special Projects
CAV Aerospace Inc
CDA InterCorp, LLC.*
CD-adapco
CDI Aerospace
CDL Systems, Ltd.*
CES-Creative Electronic Systems
CH Products
Chandler/May, Inc.*
Cirex International, Inc.*
Clarion Defence & Security Ltd.
Clear-Com Communications*
Clearpath Robotics*
Click Bond, Inc.
Climatronics Corporation
CLMax Engineering LLC
Cobham*
Composite Engineering Inc.*
Conesys, Inc.
Controp USA*
CPI Malibu Division
Crane Aerospace and Electronics*
Crestwood Technology Group
CRG, Inc.
Crossbow Technology Inc.*
Crystal Group, Inc.*
Cubewano Ltd.*
Cubic Defense Applications*
Curriess-Wright Controls, Inc.*
Dakota Vehicle Systems*
DARPA
Data Device Corporation
Datron World Communications*
Dayton Development Coalition
Dayton T. Brown, Inc.
Defense News & CAISR Journal
Delta Digital Video*
Deschamps Mat Systems, Inc.
DeVivo AST, Inc.
Directed MFG
Draganfly Innovations, Inc.*
DRS Technologies, Inc.*
DS Solid Works Corp.
dSPACE, Inc.
DST Control*
Dynetics, Inc.*
EADS North America
EaglePicher Technologies
Echostorm Worldwide, LLC.
Elisra Group
Elma Electronic, Inc.
Elmo Motion Control, Inc.*
Eltek USA Inc.
EMTEQ
Enviita
EOS GmbH Electro Optical Systems
Esterline*
Evergreen Unmanned Systems*
Extreme Engineering Solutions, Inc.
EO Engineerin*
Fiber Dynamics Inc.
Fibertek
- FIRST RF Corporation
Fischer Connectors, Inc.
Flex Interconnect Technologies
Flightglobal
Flint Hills Solutions, LLC.
FLIR Government Systems
FLIR Systems Inc (CVS)*
Florida Turbine Technologies, Inc.
FreeWave Technologies, Inc.*
Frontline Aerospace, Inc.
GE Aviation Systems
GE Intelligent Platforms
GEARS Educational Systems, LLC.
General Atomics Aeronautical Systems, Inc.*
General Dynamics
Georgia Tech Research Institute*
Gill Sensors
Gladiator Technologies, Inc.
Glenair, Inc.
GoAhead Software
Goodrich Corporation*
Government of Alberta*
Government of Newfoundland & Labrador
Governor's Office of Economic Development - Utah*
Griffon Aerospace*
Guided Systems Technologies, Inc.*
Haigh-Farr, Inc.
Harbor Wing Technologies, Inc.
HARCO*
Harmonic Drive LLC*
Harris Corporation*
Harvest Technologies, Inc.
Harwin, Inc
HDT Engineered Technologies
Hill Air Force Base
Hirth Engines
Honeywell*
Horizon Energy Systems
House of Batteries
Hypertronics Corporation*
IBIS TEK*
IHS James*
Impact Technologies, LLC.*
ImSAR LLC*
InnoDisk USA
Innovative Automation Technologies, LLC.
InnUvative-Systems, Inc.*
Insitu, Inc.*
Integrated Microwave Technologies
Interconnect Devices, Inc.
Intergraph
InterSense, Inc.*
Intevac Photonics, Inc.
Intrepid Control Systems
Invenscience LC
inVision Aerospace, LLC.
iRobot Corporation*
ISR Group, Inc.*
ISTS Americas
ITT Corporation*
iVeia, LLC*
IXSEA SAS
JAUS Tool Set
JDA Systems
Kairos Autonomi*
Kansas State at Salina
Kappa Opto-Electronics, Inc.*
Kearfoff Corporation - Motion Systems Division*
Kigre, Inc.
Kipper Tool Company
- Kongsberg
Kontron
Korea Aerospace Industries Association
Kuita Technologies*
L-3 Communications*
LAPCAD Engineering, Inc. (LEI)*
Laser Technology, Inc.
LaserMotive
Latitude Engineering
LEAD Technologies, Inc.
LEONI Elocab, Ltd.
Lexcom Technologies, Inc.
Liteye Systems, Inc.
Lockheed Martin*
Locust USA Inc.
Logos Technologies*
LinuxWorks
Macro USA
Maryland Thermoform Corp
Mathworks
Maxon Precision Motors*
Maxtek Components Corp.
MaxVision, LLC.
MBDA Incorporated
McCauley Propeller Systems*
MCR LLC
Measurement Devices Limited
MEMSIC Inc.
Mercury Computer Systems, Inc.
Micro Systems, Inc.*
Microbotics, Inc.*
Micro-Coax, Inc.
Microhard Systems, Inc.*
MICROMO*
Micron Laser Technology
MicroPilot*
MicroStrain, Inc.*
Miro Technologies
MLB Company*
Molex
Moog, Inc
Morris Technologies
MosaicMill LTD
Mountain Secure Systems
Nallatech, Inc.
Nammo Talley
Nanomotion Inc
NASA Dryden Flight Research Center
National Aerospace Lab, NLR*
National Defense Industrial Association
National Technical Systems
NAVAIR
Naval Postgraduate School
Naval Research Laboratory
Navcom Technology, Inc.*
NavtechGPS*
Navy EOD Technology Division
Neuro Logic Systems, Inc.
North Dakota Department of Commerce*
Northrop Grumman Integrated Systems*
Northwest UAV Propulsion Systems*
NovAtel, Inc.*
Ocular Robotics PTY LTD*
ODU-USA, Inc.
Office of Naval Research
Omnetics Connector Corporation
On Demand Manufacturing, Inc.
Optical Alchemy, Inc.*
Optics 1
Orbit Logic Incorporated*
Oshkosh Defense-Oshkosh Corporation*
OTTO
- Paramount PDS*
Parker Aerospace
Parvus Corporation
Pegasus-Actuators GMB*
PEI Genesis
Pelican Products*
PIDSO - Propagation Ideas & Solutions*
PiezoMotor
Pleora Technologies Inc.
PNI Sensor Corporation*
Pointwise, Inc.
Polymer Marine
Pratt & Whitney Canada
Princeton Technology
Prioria Robotics, Inc.*
Procerus Technologies*
Protocast - John List Corp
PTI Engineering Plastics*
QinetiQ North America*
QUAD TRON, INC
Q-Vio, LLC
Radisys
Rajant Corporation
RAM Company
Raytheon Company*
RE2, Inc
ReconRobotics, Inc*
Reinhold Industries, Inc.*
RGB Spectrum
Rhino Doors
Robotic Systems JPO*
Rockwell Collins, Inc.*
Roke Manor Research
Rosenberger of North America LLC
Rotating Precision Mechanisms, Inc.
RPMC Lasers Inc
RT Logic/SAT Corporation
RTI
S.A. Technology
Saab AB*
Sabritec
Sagetech Corporation*
SAIC*
Sandia National Laboratories
Sarnoff Corporation
SBG Systems*
SCHIEBEL ELEKTRONISCHE GERAETE GmbH
Schleifring North America
SEA CORP*
Seacon Brantner & Associates
Sealing Devices Inc.
Secure Communication Systems*
Segway Robotics*
Selex Galileo*
Sensenich Propeller*
Sensing Systems, Inc.*
Sensoror Technologies AS
Sentient Machines, Inc.
Sentient Vision Systems*
Shepherd Group RTD
Siam UAV Industries Co Ltd
Sierra Nevada Corporation*
Sikorsky*
Silicon Forest Electronics, Inc.*
Silvus Technologies, Inc.
Simlat*
Solid Concepts, Inc.*
Space Dynamics Laboratory
Spacecraft Components Corp
Spark Integration Technologies, Inc*
Sparton Electronics*
Sprung Instant Structures, Inc.
SRC Computers, LLC*
- Src, Inc.
Standex Electronics, Inc.
STARA Technologies, Inc.
Stark Aerospace*
Stratatsys, Inc.
Stratom, Inc.*
Sullivan UV
Superform USA
Syston Donner Inertial
TAAC/NMSU
TECOM Industries, Inc.*
Teledyne
Telephonics Corporation*
Teletronics Technology Corporation
Tesla Ind
Textron Systems
Thales
The AEGIS Technologies Group, Inc.*
The Boeing Company*
The Lee Company
The MITRE Corporation*
Themis Computer
Thermacore, Inc.
Thrane & Thrane
Times Microwave Systems*
TORC*
Total Aircraft Services Inc. (TAS)
Trilithic
Trimble*
Troll Systems
Turbonetics, Inc
Tyco Electronics*
TYZX, Inc.*
UAS COE
UAS Dynamics
UAS Project Office*
UAV Engines, Ltd.
UAV Pro, Inc.*
UAVER
Ultra Electronics*
Universal Fabric Structures
University of Colorado at Boulder
University of North Dakota - UAS Center*
Unmanned Systems Canada
URS*
US Army Yuma Proving Ground
Velodyne Lidar, Inc.*
Vermont Composites Inc*
Verocal, Inc.
VersaLogic Corp.*
ViaSat, Inc.*
VideoBank
Viking Aerospace
Vislink
Volz Servos GmbH & Co KG*
Watson Systems, Inc.
Welsh Assembly Government
West Wales UAV Centre
WFS Defense, Inc.*
Whitney, Bradley & Brown, Inc.*
Wind River
WINTEC, Incorporated
Wittenstein Aerospace & Simulation
WSMR-RTC Test Centers
Wyle*
XRD, Inc.*
Xsens Technologies B.V.*
Yardney-Lithion, Inc.
Z Microsystems
ZERO Manufacturing, Inc.*
Zyvox Performance Materials

* Corporate Member
As of 23 July 2010



2700 S. Quincy Street, Suite 400
Arlington, VA 22206 USA

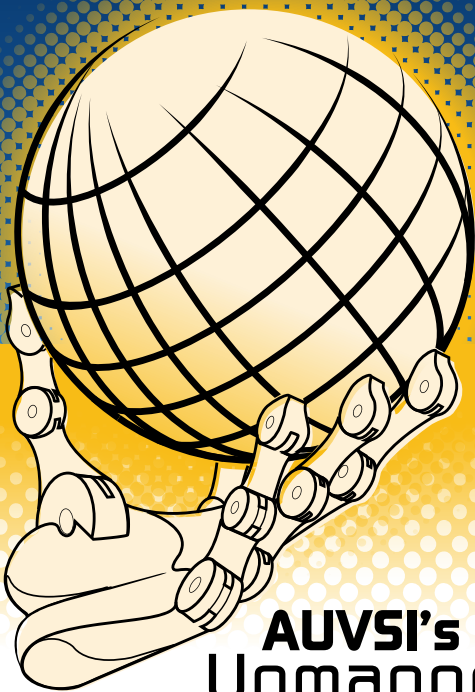
PRESORTED
FIRST CLASS
US POSTAGE
PAID
CONTINENTAL
20110



AUVSI's
Unmanned Systems
North America
16-19 AUGUST 2011
WASHINGTON DC USA

Book Your Space Online Today at
symposium.auvsi.org

The World's Largest Unmanned Systems
and Robotics Symposium & Exhibition
Since 1973



*If it's happening in the
world of robotics or unmanned
systems, it's happening here.*

AUVSI's
Unmanned Systems
North America
16-19 AUGUST 2011
WASHINGTON DC USA

